ALLIED VAN LINES
BERGER TRANSFER AND STORAGE, INC

CONTRACT SUMMARY

E&I CONTRACT #CNR01055

EFFECTIVE DATES: 02/01/2005 – 01/31/2007*
*three 1 year extensions

CONTRACT NAME: Moving & Relocation Services

CONTRACT TYPE: ☒ Competitive Solicitation ☐ Negotiated

INFORMATION, PRICING & ORDER PLACEMENT:

SUPPLIER: Allied Van Lines - Berger Transfer and Storage, Inc
9770 Inter Ocean Blvd.
Cincinnati, OH 45246

FEDERAL I.D. NO.: 41-0677589

TELEPHONE NO.: 1-800-543-1609
FAX NO.: 513-874-4807
WEBSITE: www.berger-transfer.com

PLACE ORDERS WITH: Berger Transfer and Storage, Inc @1-800-543-1609

INVOICING BY: Allied Van Lines

PAYMENT TERMS AND CONDITIONS:

Payment Terms: Net 30 Days
Cash Terms: None
CREDIT CARDS: ☒ Yes ☐ No
☒ MasterCard ☐ American Express ☒ Visa ☐ Discover

DELIVERY TERMS: N/A

Note: This contract is available to all E and I members. Please mention above contract number and identify yourself as an E and I Member.
### PRICES/DISCOUNTS:

<table>
<thead>
<tr>
<th>Tariff Number</th>
<th>Description of Tariff</th>
<th>Discount off Tariff</th>
</tr>
</thead>
<tbody>
<tr>
<td>HGB Tariff 400-N or reissues thereof</td>
<td>Transpiration rates for first and second proviso household goods shipments</td>
<td>Minimum Discount: 55% to 70% based on weight, length of haul and load time.</td>
</tr>
<tr>
<td>HGB Tariff 104-G or reissues thereof</td>
<td>Allied Exception Tariff to 400-N</td>
<td>Minimum Discount: 55%</td>
</tr>
<tr>
<td>HGB Tariff 400-N</td>
<td>Storage Related charges</td>
<td>50% Discount</td>
</tr>
<tr>
<td>HGB Tariff 104-G</td>
<td>Storage Related charges</td>
<td>50% Discount</td>
</tr>
<tr>
<td>HGB Tariff 300-C or reissues thereof</td>
<td>Transpiration rates for third proviso household goods shipments</td>
<td>Discount ranges from 52% to 65%. Please see <a href="http://www.movewhalens.com/eandisppricing.htm">www.movewhalens.com/eandisppricing.htm</a></td>
</tr>
<tr>
<td>Maximum Rate Tariff 4</td>
<td>California Intrastate shipments</td>
<td>30% Bottom line Discount</td>
</tr>
</tbody>
</table>

### Transit Guide Enhancements

<table>
<thead>
<tr>
<th>Shipment Weight</th>
<th>Pickup Days</th>
<th>Delivery Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,000 to 2,999 lbs.</td>
<td>1</td>
<td>4</td>
</tr>
<tr>
<td>3,000 to 4,999 lbs.</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>5,000 to 7,999 lbs.</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>8,000 lbs. and over</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

### APPLICATION OF RATES - SCHEDULE A

- **Commodity**: Third Provisos Commodities
- **Geographic Scope**: Between all points in the United States (except AK & HI) & Between all points in the U.S. (except AK & HI) and points in Canada
- **Service Scope**: Dock to dock service, subject to the accessorial services contained in Tariff 300-C (or reissues thereof).
- **Van Crew**: Driver and up to one helper

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Governing Tariff

HGB 300-C (or reissues thereof)

Released Value

$5.00 per pound, per article based on actual shipment weight

Metro Service Charge

Will apply

Fuel Surcharge

Will apply (currently 10%)

Insurance Related Surcharge

Will apply (currently 4%)

Shipment Weight

Shipment billed weight shall be based on 7 pounds per cubic foot of van occupancy or actual weight, whichever is greater. Based on the required loading method or shipment dimension, carrier reserves the right to cube for lost space.

Inside Service

Inside service will be provided at the following rates, subject to the accessorial services contained in Tariff 300-C (or reissues thereof):

Regular Time: $41.75 per hour, per man
Overtime: $62.75 per hour, per man

Elevators, Stair Carry, Long Carry Service

Elevators, stair carry and long carry charges as contained in Item 160,

Tariff 300-C shall be waived when performed inside a building.

Export/Import Charge

Shipments moving to or from Canada shall be subject to an import/export charge as contained in Item 145, Tariff 300-C (or reissues thereof).

Intrastate Moving Service Pricing

Please copy this link into your web browser;

www.movewhalens.com/eandiintrastatepricing.htm

Local Moving Service Pricing

Please copy this link into your web browser;

www.movewhalens.com/eandilocalpricing.htm

Third Party Appliance Service Pricing

Please copy this link into your web browser;

www.movewhalens.com/aeandirates.htm

Call Berger Transfer and Storage @ 1-800-543-1609 Identify yourself as an E&I member.

MINIMUM ORDER:

300lbs. on Special Commodities, 1,000 lbs. on household goods and 4 hours on local moves/

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E&I PRIMARY SUPPLIER REPRESENTATIVE(S):  Jeff Linnan

RETURN POLICY:  N/A

CLAIMS:  All Claims for Damaged Goods or Short Shipments MUST be noted at the time of delivery. Claims must be received in writing within 9 months of delivery.

WARRANTY:  Contact Berger Transfer and Storage, Inc. for delivery guarantees.

SERVICE LITERATURE:  Contact Allied

For contract specific information, please contact the following toll free at (800) 283-2634

- Robert Solak Ext. 283  bsolak@eandi.org
- Jennie Martinez Ext.336  jmartinez@eandi.org
- William Rullo Ext. 280  wrullo@eandi.org

For product specific information, please contact:

General Products:  ☑Gary Kammerman (800) 283-2634 Ext. 315  gkammerman@eandi.org
Interior Products:  ☐Cliff Barber  (603) 726-7025  cbarber@eandi.org

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