

FY2022 Financial Results

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Today's Topics

- Annual Financial Report (AFR)
- HEERF Awards
- Other Financial Highlights
- Financial Ratios
- Functional Expense Comparison
- Administrative Costs







AFR at a Glance

Total	Total	Total	Net Capital	Total
Revenue	Expenses	Assets	Assets	Endowment
\$772.4M	\$703M	\$1.87B	\$854M	\$264M
	FY2022	FY2022	FY2022	FY2022
\$763M	\$612M	\$1.81B	\$749M	\$277M
FY2021	FY2021	FY2021	FY2021	FY2021



Operating Surplus

Auxiliary Revenues Higher Than Budgeted \$20M Klesse College of Engineering \$44.6M and Integrated Design Gift **OPERATING Growth in Other Operating Gifts MARGIN HEERF Reimbursement** \$13M FOR EXPENSES IN PAST AND FUTURE YEARS



Operating Surplus

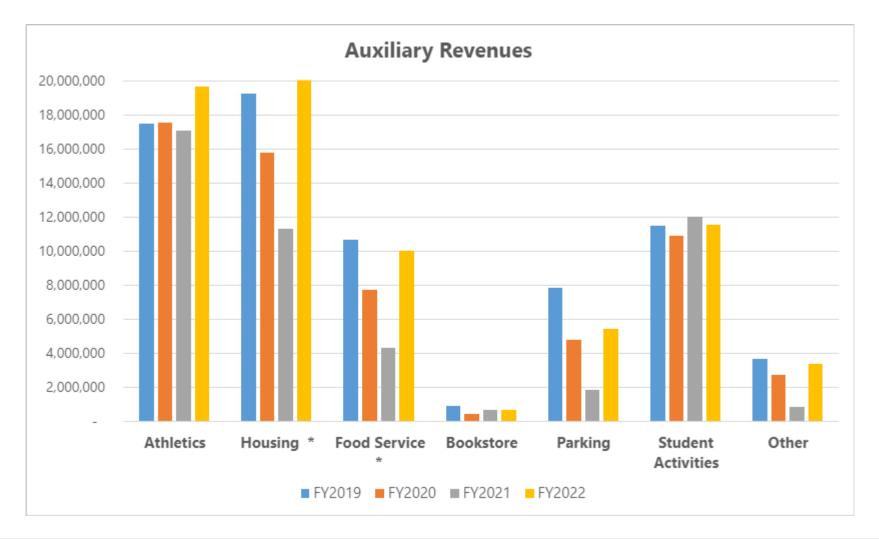
DIFFERENCE

	FY2022	FY2021	\$	%
Operating Revenues	\$ 425,969,150	379,728,571	\$46,209,933	12.2%
Operating Expenses	\$ 703,208,131	611,888,527	91,285,582	14.9%
Operating Loss	\$ (277,238,981)	(232,159,956)	(45,075,648)	19.4%
State Appropriation	\$ 161,949,677	136,194,839	25,754,838	18.9%
Reimbursement for Pell & HEERF	\$ 126,878,674	139,384,619	(12,505,945)	-9.0%
Gifts for Operations	\$ 30,903,245	78,967,784	(48,064,539)	-60.9%
Other Non-Operating Income	\$ (39,342,101)	107,070,851	(146,370,566)	-136.8%
Income Before Other Activity	\$ 3,150,514	229,458,137	(226,261,860)	-98.6%
Other Activity	\$ 42,845,812	73,680,406	(30,834,594)	-41.8%
Change in Net Position	\$ 45,996,326	303,138,543	\$(257,096,454)	-84.8%



FY22 Financial Effect of COVID-19

Auxiliary Recovery from COVID-19

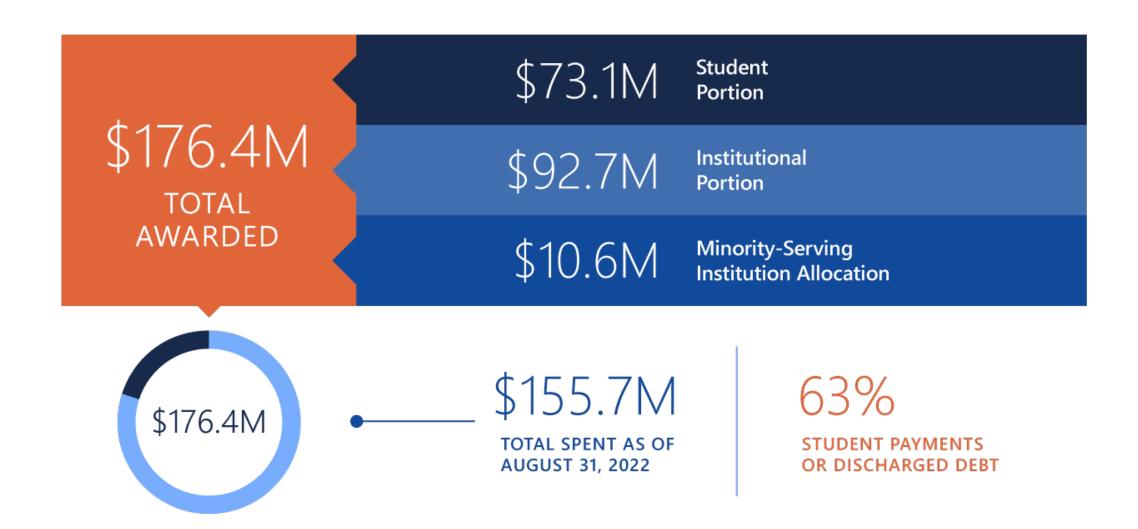






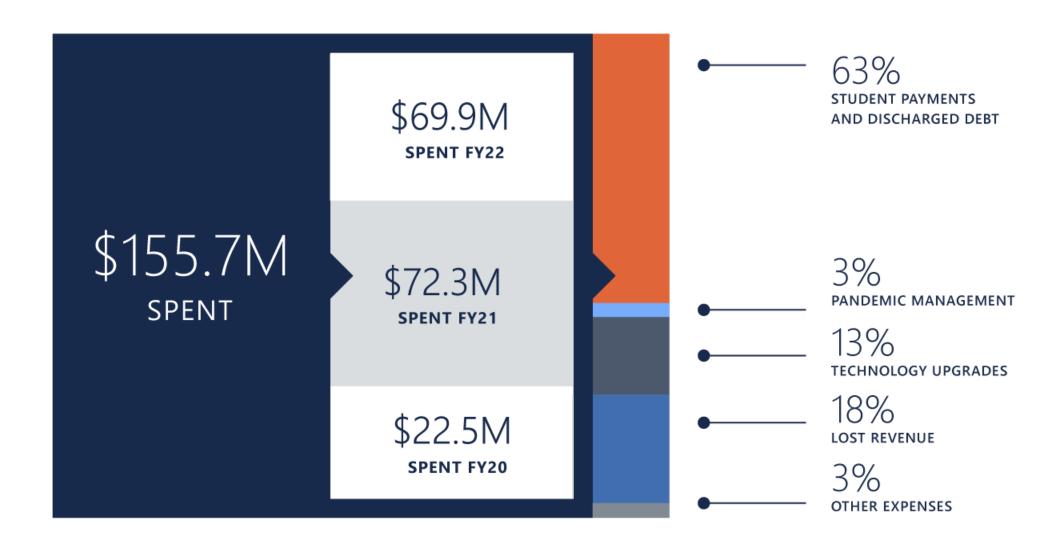


HEERF Awards





HEERF Spending









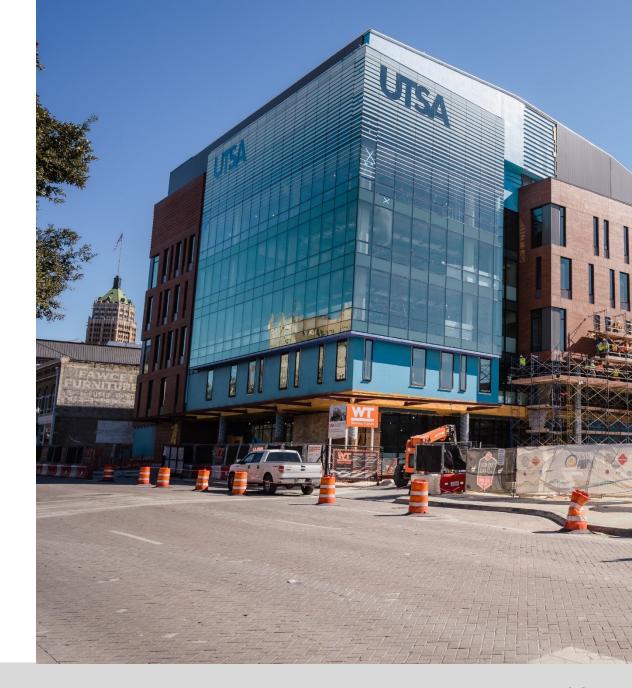
SW Campus Transaction

- Transaction closed with Southwest School of Art on July 1, 2022
- \$2.4M paid to SSA to payoff their liabilities
- \$2.1M operating cash balance transferred to UTSA
- \$8 million of endowments transferred
- Campus renovations are debt-financed (\$10M estimate)
- Significant value in land



San Pedro I

- Opening scheduled January 2023*
- 167,000-square-foot, six-story structure
- Project cost of \$91.8 million
- Home of School of Data Science and National Security Collaboration Center
- Part of a comprehensive plan to evolve the Downtown Campus into an anchor for San Antonio's downtown development
- 16 UTSA research centers, institutes and college-level labs
 - MATRIX AI Consortium for Human Well-being
 - The Open Cloud Institute





Fundraising

Gifts For Operations Include

\$20M

KLESSE COLLEGE OF ENGINEERING AND INTEGRATED DESIGN NAMING GIFT \$1M+

TWO ADDITIONAL GIFTS



Investments

\$662,590,000

Balance Aug 2021 \$109,694,000 1

Transfers into Investment

\$(74,090,000)

Investment Depreciation

\$698,194,000

Balance Aug 2022



Other Significant Items

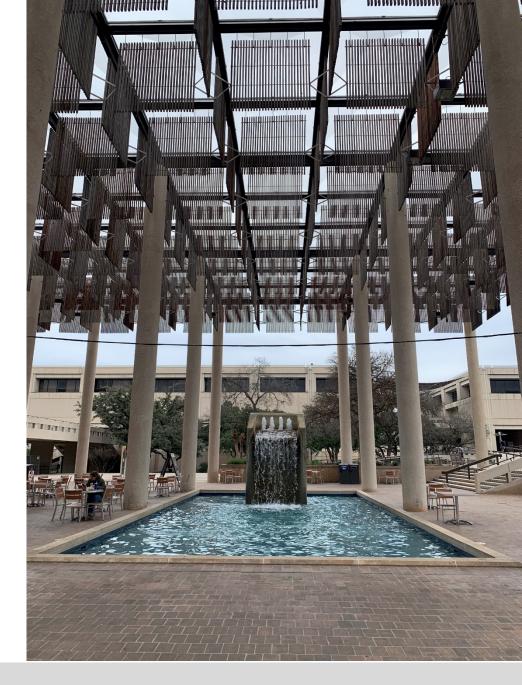
Significant change in accounting rules for leases (GASB Pronouncement No. 87)

Previous

- Most leases/rental agreements expensed as paid
- Unless they met certain criteria

Now

- All leases/rental agreements are booked as assets and liabilities if longer than 12 months
- Asset/Liability is the current value of all payments from the agreement reduced by lease payments.





Financial Highlights: Salary & Wage Expenses

			DIFFER	ENCE
	FY2022	FY2021	\$	%
Faculty - Tenure/Tenure Track	\$ 72,548,638	70,163,524	2,385,113	3.4%
Faculty - Non-Tenure Track	\$ 27,375,210	20,917,516	6,457,694	30.9%
Faculty - Summer	\$ 14,656,651	14,360,531	296,120	2.1%
GTAs and GRAs	\$ 14,737,273	15,327,276	(590,003)	-3.8%
Staff - Permanent	\$ 150,490,553	137,575,727	12,914,826	9.4%
Vacation Payout	\$ 1,282,205	1,096,655	185,550	16.9%
Students - Regular and Work Study	\$ 9,748,347	7,907,947	1,840,400	23.3%
Other Salaries and Wages	\$ 3,532,927	731,306	2,801,620	383.1%
Moving Expense and Temporary Housing Allowance	\$ 579,479	629,672	(50,193)	-8.0%
Staff - Temporary	\$ 1,368,684	1,389,188	(20,503)	-1.5%
Overtime and Hazardous Duty Pay	\$ 323,682	235,131	88,550	37.7%
Longevity Pay	\$ 2,188,476	2,175,578	12,898	0.6%
Tuition Remission	\$ 506,377	512,236	(5,859)	-1.1%
Total Salaries and Wages	\$ 299,338,502	273,022,287	26,316,215	9.6%







Why the Ratios Matter

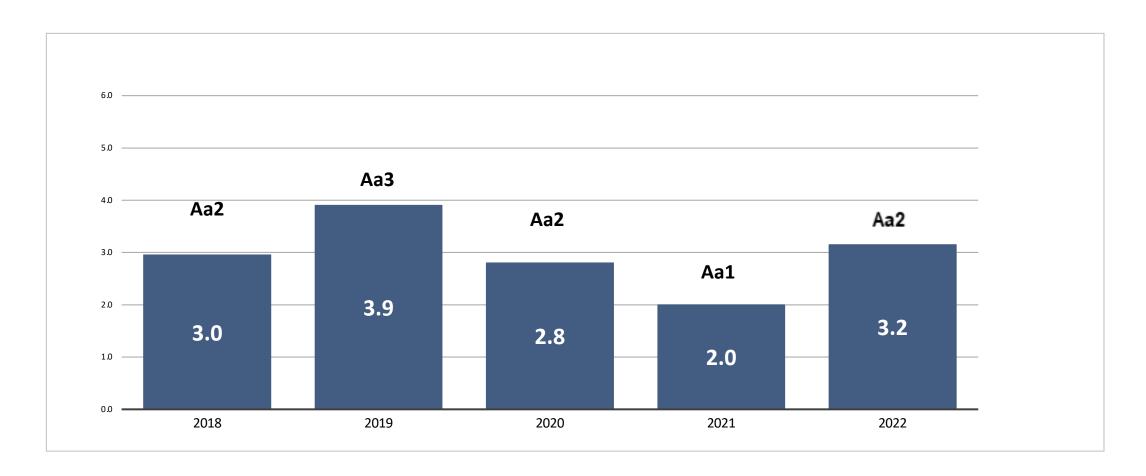
UT System uses them to evaluate financial condition

- Satisfactory/Watch/Unsatisfactory
- Satisfactory rating for FY22

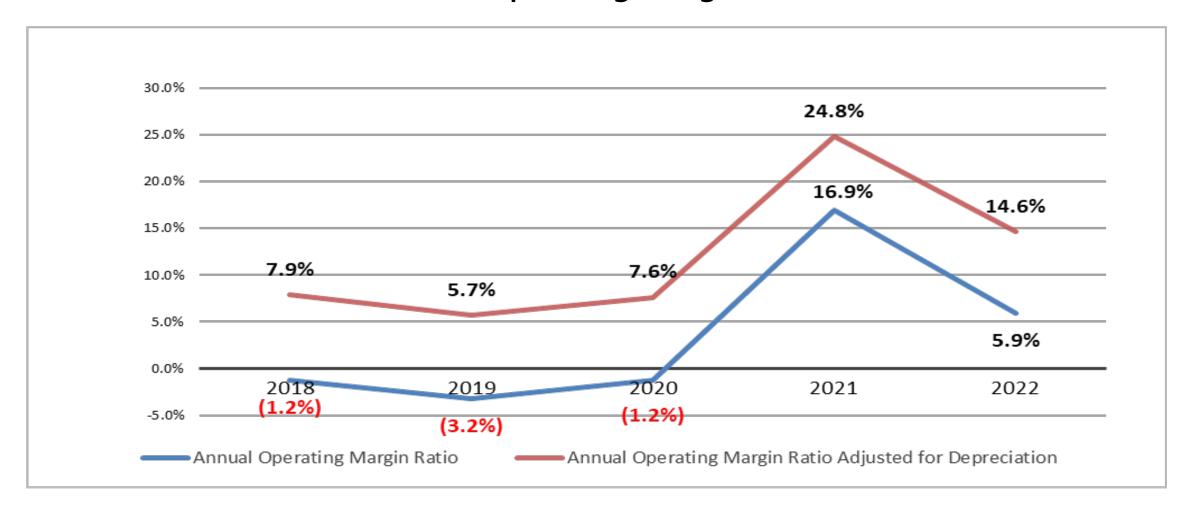
Ratios are used to evaluate UTSA financial performance and debt capacity



Overall Scorecard Rating

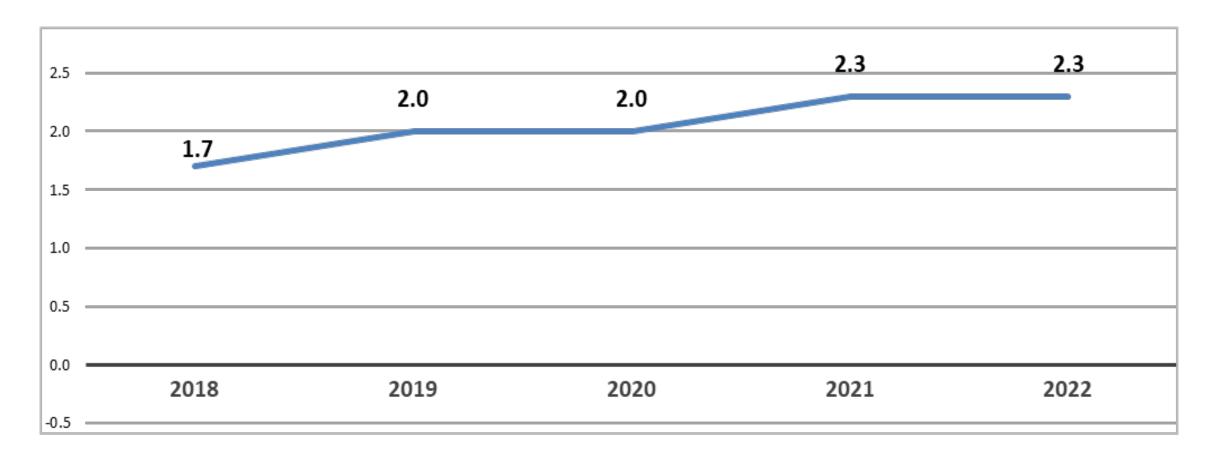


Operating Margin



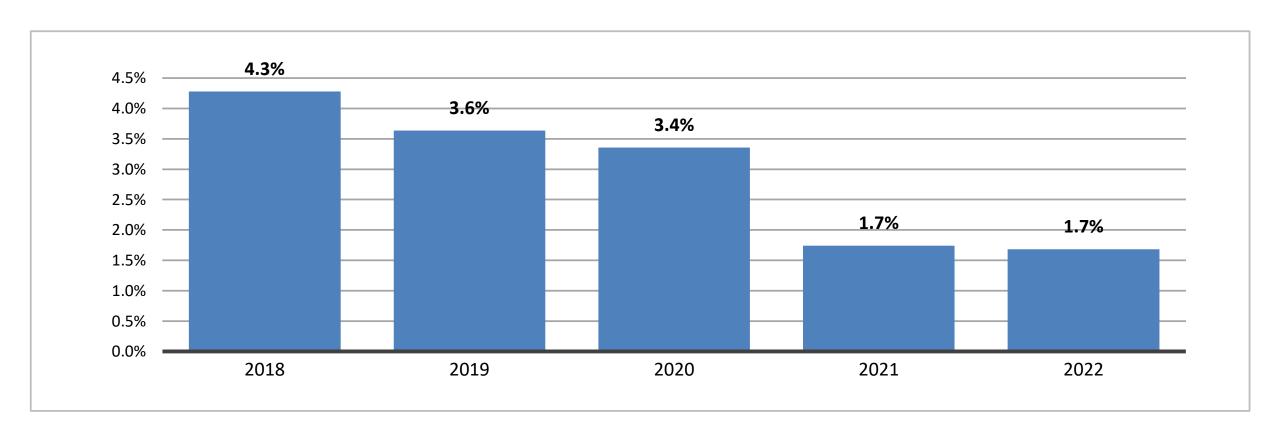


Spendable Cash & Investments to Total Debt





Debt Service to Operations









	FY2022	FY2021	\$ CHANGE	% CHANGE
Instruction	\$ 129,625,562	115,902,355	13,723,207	11.84%
Research	\$ 123,083,474	108,189,847	14,893,627	13.77%





- Expenses for institution's instruction program
- Credit and noncredit courses



Research

- Externally funded research
- Separately budgeted departmental research



	FY2022	FY2021	\$ CHANGE	% CHANGE
Public Service	\$ 15,449,811	15,662,717	(212,906)	-1.36%
Academic Support	\$ 79,402,515	71,708,636	7,693,880	10.73%



Public Service

Expenses to provide non-instructional services for the benefit of external groups

Example: Institute for Economic Development



Academic Support

Expenses incurred to provide support services for instruction, research and public service

Examples: College level academic support, majority of information technology costs, libraries, advising



	FY2022	FY2021	\$ CHANGE	% CHANGE
Student Services	\$ 33,117,291	30,539,304	2,577,987	8.44%
Institutional Support	\$ 48,760,338	42,934,639	5,825,700	13.57%
Operations & Maintenance	\$ 57,018,126	40,643,999	16,374,126	40.29%



Student Services

Expenses for offices and activities that contribute to students' wellbeing and development outside the context of the formal instruction program

Examples: Registrar, Financial Aid, Counseling Services



Institutional Support

Expenses for central activities concerned with management and planning for the entire institution

Examples: Executive Management, Development and Alumni Relations, Business Affairs administrative services



Operations and Maintenance of Plant

Expenses for the administration, supervision, operation, maintenance, preservation and protection of the institution's physical plant



	FY2022	FY2021	\$ CHANGE	% CHANGE
Scholarships and Fellowships	\$ 87,453,384	86,093,922	1,359,461	1.58%
Auxiliary Enterprises	\$ 62,784,113	41,166,889	21,617,224	52.51%
Depreciation of Buildings and				
Equipment	\$ 66,513,516	59,046,219	7,467,297	12.65%



Scholarships and Fellowships

Grants that neither require the student to perform service to the institution nor require the student to repay the amount

Does not include all financial aid; most financial aid is presented as direct offset to tuition revenue.

Total aid for FY22 was \$211 million, which was a \$12 million increase due to HEERF student payments.



Auxiliary Enterprises

Managed to operate as a selfsupporting activity

Examples: Housing, Athletics, Parking



Depreciation

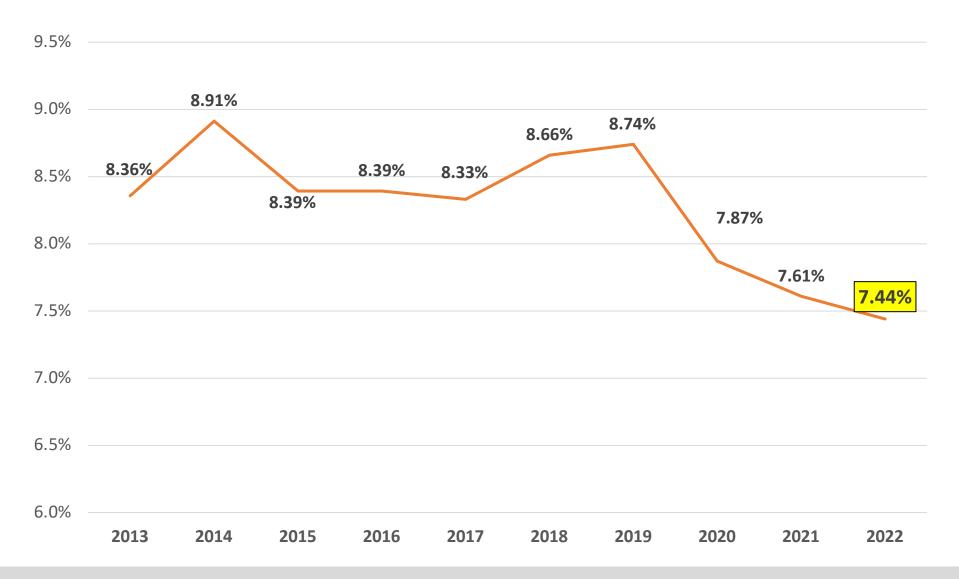
Buildings and capital equipment are expensed over their useful life rather than at the time of purchase.







Administrative Cost Measure





Administrative Cost Measure — UT System

